

Microsoft Dynamics 365 Sales & Opportunity Management

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Duration:

This course will run from 10:00 to 13:00 or 14:00-17:00. Usually it is run as the afternoon session following a Foundation course in the morning to form a 1-day course.

Course Aims:

This course is designed to give new users practical experience in using Microsoft Dynamics 365 v9. The course concentrates on the core functionality of leads, opportunities and quotes; they will see the scope of data that can be held in the database and start to use many of the features.

Pre-Requisites:

All delegates must have attended the Foundation Course or have an equivalent level of experience.

Course Fees:

All courses are held as one company courses on your premises for a maximum of 6 delegates.

Each delegate will receive a training manual to keep after the course.

Training Environment:

You need to provide a suitable room with laptops/PCs and internet access and refreshments. Please see our Training Environment information sheet for full details of requirement.

Software Version:

This course is designed for users of Microsoft Dynamics 365 v9 and differences may be found with earlier or later versions.

How to book:

Phone us on **01908 929555** or email rachel@crm-dynamics.co.uk